

Adelaide Festival Centre

Full Time Opportunity

2 Year Employment Contract

Senior Development Executive

The Adelaide Festival Centre is reclaiming its rightful place as the creative hub of South Australia by producing a bolder, more exciting and extensive program of festivals, events, performances and activities. With a growing number of events and visitors, the Adelaide Festival Centre is offering unparalleled opportunities through strategic alliances with the corporate sector.

The Development Department is seeking a Senior Development Executive who will be responsible for securing and managing mutually beneficial partnerships with sponsors, business clients and grant making institutions. Reporting to the Manager, Development this position will also play a key supervisory role, providing direction within the Development team.

Success in sales, sponsorship or fundraising with a proven ability to meet sales and financial targets are essential as is the ability to supervise a small team. This highly organised individual will also be required to work effectively within inter-departmental teams on a variety of events, programs and festivals.

The successful applicant will possess excellent communication & interpersonal skills, confident negotiating and contracting experience, sound knowledge of marketing principles, excellent project management skills and a strong work ethic.

The Position Description is available on the AFC's website on www.adelaidefestivalcentre.com.au. Enquiries can be directed to Kathryn Stokes by emailing to kathryn.stokes@adelaidefestivalcentre.com.au.

All applications will be treated in strict confidence and must address the Key Competencies section of the Position Description. Applications close Friday 5 September 08 and should be addressed to Ms Nadia Dolman, Development Department, Adelaide Festival Centre, GPO Box 1269, Adelaide SA 5001 or emailed to nadia.dolman@adelaidefestivalcentre.com.au